AB720-2
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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0988
October 27, 1988

SEPTEMBER

	CANADIAN PRODUCERS 1988	1987	Change %	UNITED STATES PRODUCERS 1988	1987	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988	1987	Change %
Beginning Inventory	1,080,592	1,029,167	5.0%	180,249	180,441	- .1%	1,260,841	1,209,608	4.2%
(+) Production	804,977	705,913	14.0%	126,925	82,288	54.2%	931,902	788,201	18.2%
(-) Ending Inventory	1,302,555	1,057,889	23.1%	188,102	147,947	27.1%	1,490,657	1,205,836	23.6%
(=) Total Disappearance	583,014	677,191	-13.9%	119,072	114,782	3.7%	702,086	791,973	-11.3%
(-) Exports	304,344	231,833	31.3%	42,626	26,332	61.9%	346,970	258,165	34.4%
(=) Disappearance-Canada & United States	278,670	445,358	-37.4%	76,446	88,450	-13.6%	355,116	533,808	-33.5%

THREE MONTHS (JULY - SEPTEMBER) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1988/89	'87/88	Change %	UNITED STATES PRODUCERS 1988/89	'87/88	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988/89	'87/88	Change %
Beginning Inventory	1,306,920	1,259,676	3.8%	160,093	219,620	-27.1%	1,467,013	1,479,296	- .8%
(+) Production	1,886,960	1,641,291	15.0%	373,718	282,264	32.4%	2,260,678	1,923,555	17.5%
(-) Ending Inventory	1,302,555	1,057,889	23.1%	188,102	147,947	27.1%	1,490,657	1,205,836	23.6%
(=) Total Disappearance	1,891,325	1,843,078	2.6%	345,709	353,937	-2.3%	2,237,034	2,197,015	1.8%
(-) Exports	969,378	772,162	25.5%	145,165	181,476	-20.0%	1,114,543	953,638	16.9%
(=) Disappearance-Canada & United States	921,947	1,070,916	-13.9%	200,544	172,461	16.3%	1,122,491	1,243,377	-9.7%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1988/89	1,406	1,261	1,491									
FY 1987/88	1,235	1,210	1,206	1,361	1,551	1,411	1,200	1,323	1,552	1,459	1,467	1,467

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K20)

SEPTEMBER 1988

	PRODUCTION		ENDING INVENTORY September 30				DISAPPEARANCE	
	1988 SEP	1987	MINE SITE	OFFSITE	1988	1987	1988 SEP	1987
MURIATE								
Special Standard	16,264	28,122	13,682	16,937	30,619	58,111	30,895	18,061
Standard	299,393	197,378	196,326	195,650	391,976	424,055	221,068	155,133
Chemical	9,579	9,792	2,769	5,314	8,083	12,788	8,181	4,594
Coarse	250,969	213,096	157,755	371,909	529,664	235,419	148,864	232,422
Granular	268,743	272,755	148,052	239,948	388,000	299,779	209,877	305,646
Soluble	65,665	49,077	46,445	46,883	93,328	127,277	62,948	63,837
Sulphates	21,289	17,981	38,615	10,372	48,987	48,406	20,253	12,281
TOTAL:	931,902	788,201	603,644	887,013	1,490,657	1,205,835	702,086	791,974

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES SEPTEMBER	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1988 SEP	1987	1988 SEP	1987	1988 SEP	1987	1988 SEP	1987	1988	1987
MURIATE										
Special Std	-	-	21,248	11,412	-	-	-	-	21,248	11,412
Standard	15,679	27,889	184,947	109,960	25,664	18,285	452	382	226,742	156,516
Chemical	-	-	-	-	4,646	4,570	283	124	4,929	4,694
Coarse	131,343	231,681	28,531	33,980	-	-	-	-	159,874	265,661
Granular	123,713	207,299	77,207	75,463	-	-	-	-	200,920	282,762
Soluble	27,127	41,569	11,698	12,079	8,998	9,532	11,999	12,001	59,822	75,181
Sulphates	9,053	10,762	10,605	2,764	669	622	-	-	20,327	14,148
TOTAL:	306,915	519,200	334,236	245,658	39,977	33,009	12,734	12,507	693,862	810,374

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

SEPTEMBER 1988

	PRODUCTION			ENDING INVENTORY September 30				DISAPPEARANCE		
	1988	SEP	1987	MINE SITE	OFFSITE	1988	1987	1988	SEP	1987
MURIATE										
Special Standard	16,264		28,122	13,682	16,937	30,619	58,111	30,895		18,061
Standard	262,428		179,473	124,146	195,329	319,475	373,132	189,708		124,367
Chemical	8,771		9,792	1,730	5,314	7,044	11,546	7,526		4,594
Coarse	239,772		205,264	141,188	371,909	513,097	228,700	134,558		217,626
Granular	216,224		234,185	108,891	238,060	346,951	259,982	159,702		248,706
Soluble	61,518		49,077	38,486	46,683	85,369	126,418	60,625		63,837
TOTAL:	804,977		705,913	428,123	874,432	1,302,555	1,057,889	583,014		677,191

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA		EXPORTS		SEPTEMBER	
	1988	SEP	1987	1988	SEP	1987	1988	SEP 1987	1988	SEP 1987	1988	1987
MURIATE												
Special Std	-		-	21,248		11,412	-	-	-	-	21,248	11,412
Standard	4,495		17,304	177,804		106,214	17,149	8,202	-	-	199,448	131,720
Chemical	-		-	-		-	4,023	4,570	262	124	4,285	4,694
Coarse	125,757		219,157	20,422		33,980	-	-	-	-	146,179	253,137
Granular	91,259		159,137	60,911		56,023	-	-	-	-	152,170	215,160
Soluble	25,864		41,569	11,698		12,079	8,088	9,532	11,999	12,001	57,649	75,181
TOTAL:	247,375		437,167	292,083		219,708	29,260	22,304	12,261	12,125	580,979	691,304

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

SEPTEMBER 1988

	PRODUCTION			ENDING INVENTORY September 30				DISAPPEARANCE	
	1988 SEP	1987	MINE SITE	OFFSITE	1988	1987	1988 SEP	1987
MURIATE								
Standard	36,965	17,905	72,180	321	72,501	50,923	31,360	30,766
Chemical	808	-	1,039	-	1,039	1,242	655	-
Coarse	11,197	7,832	16,567	-	16,567	6,719	14,306	14,796
Granular	52,519	38,570	39,161	1,888	41,049	39,797	50,175	56,940
Soluble	4,147	-	7,959	-	7,959	859	2,323	-
Sulphates	21,289	17,981	38,615	10,372	48,987	48,406	20,253	12,281
TOTAL:	126,925	82,288	175,521	12,581	188,102	147,946	119,072	114,783

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		SEPTEMBER	
	1988 SEP	1987	1988 SEP	1987	1988 SEP	1987	1988 SEP	1987	1988	1987
MURIATE										
Standard	11,184	10,585	7,143	3,746	8,515	10,083	452	382	27,294	24,796
Chemical	-	-	-	-	623	-	21	-	644	-
Coarse	5,586	12,524	8,109	-	-	-	-	-	13,695	12,524
Granular	32,454	48,162	16,296	19,440	-	-	-	-	48,750	67,602
Soluble	1,263	-	-	-	910	-	-	-	2,173	-
Sulphates	9,053	10,762	10,605	2,764	669	622	-	-	20,327	14,148
TOTAL:	59,540	82,033	42,153	25,950	10,717	10,705	473	382	112,883	119,070